

The Clothes Line



APRIL 2025



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SPRING INTO APRIL

Greetings CLS Team Members,

In Michigan, April is a transition month into spring, and while it can be rainy, the big changes in weather happen later in the month. While the saying "April showers bring May flowers" is a common one, it's not always accurate for Michigan, as April and May rainfall patterns can vary, and flowers bloom based on temperature, not just rainfall. The timing of flower blooms in Michigan is primarily determined by temperature, not rainfall. Early warm spells can trigger flowers to bloom, but if followed by a hard frost, they can die.



The CSC Network Annual Convention took place in Las Vegas March 19 and 20, 2025. CLS sent a Team to participate in the educational and networking activities. The action packed two days consisted of business insight seminars, general industry updates, product trends, best practices and a supplier exhibition. The best way to stay on top of industry trends is to network with fellow independent laundries and our suppliers. The CSC Network doesn't just hold an annual convention, they also have training and events throughout the year.

CLS participates in each of their training groups, those consist of a Sales and Marketing group, a Strategic Operational Advancement group, a Service Environment group, a Human Resources group, and an Owner's Summit. They also provide round table discussions regarding important industry topics. CLS was awarded a Gold Medal for our engagement in many of their events during 2024. Their motto is – **we're stronger together!**



Teamwork is an essential skill to help us accomplish our organizational goals and objectives. Effective teamwork is key to building relationships, productivity, new ideas and outstanding company performance. Not one person here at CLS can achieve success alone, we all need each other. The phrase "teamwork is like a bicycle chain" emphasizes that each Team Member's contribution, like each link of the chain, is essential for the entire team to function and move forward successfully. Let's pedal together!!

TEAMWORK



We are CLS!!

Sarah, Kurt, Ron

APRIL BIRTHDAYS

Oswaldo Cruz	April 1st
Jeremiah Sicher	April 2nd
Santos Motino	April 5th
Philip Hopper	April 7th
Dave Vandyke	April 7th
Gregory Robertson	April 10th
Yolanda de la Cruz	April 10th
Ramon Gomez	April 10th
Maria Santiago Garcia	April 12th
Mario Ordonez Lopez	April 12th
Tommy Enslen	April 12th
Floralma Morales Mauricio	April 17th
Brad Bowers	April 19th
Billy Heisler	April 19th
Dylan Schantz	April 21st
Marci Stephenson	April 22nd
Joyce Burnett	April 22nd
Fidel Martinez Lopez	April 23rd
Ruben Guerra Veral	April 24th
Jon Crane	April 25th
Martha Santiago Martinez	April 25th
Maria Gutierrez Martinez	April 27th
Bryan Mueller	April 27th
Gilman Cardona	April 30th



APRIL ANNIVERSARIES

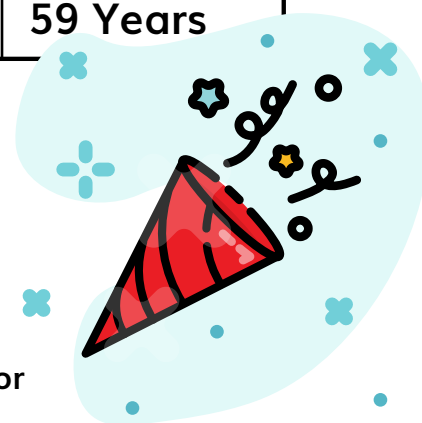
Andrea Cabrera	Manchester Production	1 Year
Mckenna Caldwell	Accounting	1 Year
Jonairy Colon	Customer Care	1 Year
Idris Gonzalez Roblero	Manchester Production	1 Year
Kaely Olmos	Manchester Production	1 Year
Tommy Enslen	Grand Rapids Sales	1 Year
Geoffrey Major	Cadillac Route Manager	2 Years
Anthony Smith	Cadillac RSP	2 Years
Jeffrey Penning	Grand Rapids RSP	3 Years
Noe Garcia Antonio	Manchester Production	3 Years
Lindsey Peters	Customer Care	4 Years
Zachary Dwyer	IT Support	7 Years
Brandon Balbo	Director of Customer Service	7 Years
Walter Roznowski	Alpena DSM	19 Years
Ron Pearce	Livonia RSP	20 Years
Gregory Place	Livonia RSP	20 Years
Mirian Garcia	Covington Production	20 Years
Theodore Phillips	Manchester Production	21 Years
Ron Vander Meer	Owner	59 Years

CONSUELO'S RETIREMENT!



On March 28th, we celebrated Consuelo's retirement! She has been a part of our CLS family for 7 years and is officially retiring. She's been a joy to work with, always bringing a smile to everyone's face.

We wish her all the best in her future!



APRIL HOLIDAYS



April 1st	April Fools Day
April 2nd	National Walking Day
April 5th	March Madness Final Four
April 18th	Good Friday
April 20th	Easter
April 25th	National Arbor Day
April 28th	Earth Day

APRIL CLS EVENTS



April 2nd

Consumers Credit Union will be available between 11am-1pm on April 2nd to answer banking questions and assist CLS Team Members in opening bank accounts.



Starting April 2nd - May 3rd

April Walking Challenge!! Sign-up sheets will be posted on bulletin boards in the break rooms.

Ways to earn points for the walking challenge

1. Send a message to 269.224.1680 with the word of the day at Health Centered clinic or sign up for the virtual challenge on thePacer App. Team challenge code is: bl1hn6l6 (1 pt)
2. Send a word of encouragement to your team via Paycor Engage. (1 pt)
3. Send a current photo of you participating in a healthy, outdoor activity on Paycor Engage. (1 pt)
4. Send a current photo of you participating in a healthy, outdoor activity with your team on Paycor Engage. (3 pts)

Winner: The top 3 employees with the most points at the end of the challenge win!



April 7th

NCAA bracket winners will be announced!!



April 24th

Lunch and Learn: Greenleaf Trust We will have an English and Spanish speaker to discuss financial health and saving for retirement.



April 18th

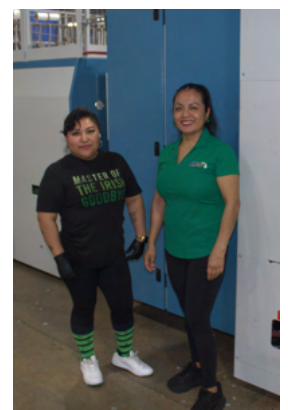
CLS Team Scavenger Hunt!

MARCH MEMORIES

Wellness Fair- March 7th



St. Patrick's Day- March 17th





DO YOU KNOW HOW TO READ AND USE SAFETY DATA SHEETS (SDS)?

Safety is our top priority, and knowing how to read and use Safety Data Sheets (SDSs) is a big part of keeping our workplace safe. These documents aren't just paperwork; they are important tools that tell us everything we need to know about the chemicals we use every day.

What Are Safety Data Sheets?

Safety Data Sheets (SDSs), once called Material Safety Data Sheets (MSDSs), are detailed guides made by the chemical's maker or importer. They list a chemical's characteristics and properties, like its flash point, toxicity, and health effects. SDSs also cover how to handle first aid, storage, disposal, protective gear, and what to do if there's a spill.

Why Are SDSs Important?

- **Health and Safety:** SDSs explain the dangers of chemicals like detergents and bleaches, including potential health risks and how they react with other substances.
- **Emergency Procedures:** If there's an accident like a spill, SDSs give clear steps on how to handle it safely, reducing health and safety risks.
- **Proper Storage and Handling:** SDSs tell you the right way to store and handle each chemical, helping to prevent accidents from wrong storage or mixing.
- **Legal Compliance:** Following SDS guidelines keeps us in line with safety laws, protecting both you and our organization from legal issues.



Safety Data Sheets are a fundamental part of our safety culture. By familiarizing yourself with SDSs and following their guidelines, you contribute to a safer workplace for everyone.

How to Access and Use SDSs

At our Manchester location, you can find the SDS outside the supervisor's office. Here's how to use them effectively:

- **Familiarize Yourself Regularly:** Don't wait for an emergency. Keep checking the SDS for the chemicals you work with to stay sharp on safe handling and what to do in an emergency.
- **Follow All Recommendations:** Always use the personal protective equipment (PPE) listed in the SDS. Follow all the safe handling and storage instructions to keep you and your coworkers safe.
- **Emergency Response:** If there's an emergency, look at the SDS for that specific chemical. It will tell you what to do first and how to deal with a spill safely.
- **Ask Questions:** If you're unsure about anything in an SDS or how to handle a chemical safely, talk to your supervisor or safety manager. It's always better to ask than to guess and possibly make a mistake.

SALES EXCELLENCE

1st Quarter Award Winners



Tommy Enslen

Q1 Rookie

Tommy had a \$93 sales average for installed business in Q1, making him our top Rookie for the Quarter! He brought in some nice deals including: DeBoer Bakery North & South, Northern Bio, La Tropicana, and Warmington Industries. Keep up the great work Tommy, and I can't wait to see how Q2 turns out for you!



Brandon Curtis

Q1 Top Veteran

Brandon had a \$115 installed average for Q1, making him our top veteran for the quarter! Brandon had a nice mix of small, medium, and large accounts leading to his success this quarter! Some of his sales include: Bay Harbour Yacht Club, El Maguey, Landmark Restaurant, and NUVU Fuels (4 locations). Keep up the great work Brandon, and I look forward to seeing you take your next step up!

- Kyle Ackermann, Business Development Manager

SERVICE EXCELLENCE

The Power of the Increase promotion has come to a close, and we want to take a moment to recognize the incredible dedication and hard work of our team. Your commitment to service excellence has not gone unnoticed!

To those who went above and beyond—whether by delivering outstanding customer care, embracing challenges, or stepping up to support colleagues—your efforts make a real difference. We appreciate your drive, your passion, and the positive impact you bring every day.

Service excellence isn't just about one promotion; it's a mindset we carry forward. Let's continue to raise the bar, support each other, and make every interaction count. Keep up the great work!

